

Tanjung Offshore eyes Rapid jobs

Move is part of strategy to pursue more downstream projects in oil and gas sector

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PETALING JAYA: Tanjung Offshore Bhd has tendered for contracts worth RM1bil including jobs at Petronas's Refinery and Petrochemicals Integrated Development (Rapid) in Pengerang, Johor.

This is part of its strategy to pursue more downstream projects and support services in the oil and gas (O&G) sector.

Executive deputy chairman Tan Sri Tan Kean Soon said with the O&G sector in the doldrums, the company wanted be less reliant on upstream activities and move into related oil and gas businesses to widen its portfolio and be sustainable.

"We want to pursue more downstream projects and have identified Rapid as an area where we can expand. We have a tender book of RM1bil, a substantial part of it is for jobs in downstream

around Rapid.

"We are also looking to enter into precision fabrication support services there," Tan told *StarBiz*.

On its chances, Tan added that the company is "hopeful of a 30% success rate."

Towards this end, Tan said the company had recently set up an office in Johor and is planning to build a facility for maintenance, repair and overhaul (MRO) services in Pengerang.

"The site has been identified and

for a start, we are investing RM5mil in a basic facility, plus equipment and manpower. The model is to partner with a company with expertise in MRO and we are talking to a few parties."

Tanjung Offshore, an oil and gas service provider, currently has an orderbook of RM400mil that will keep the company busy in the next two to three years. These are mostly in offshore service activities, which has been its focus.

Tan added that the company had

recently embarked on a rebranding exercise. The purpose of this is "to move away from the legacy issues" due to questionable deals that had resulted in a boardroom fight early last year, and more importantly to allow it to diversify into new areas of business.

On Tanjung Offshore's diversification plans, Tan said it had been approached by a few parties to explore opportunities in jet-fuel components manufacturing for the aerospace industry.